



# DISCOVER the RESOURCES

Business solutions for an evolving healthcare market



Illinois Health  
and Hospital  
Association

Your trusted voice and resource

# AT A GLANCE

## GROUP PURCHASING

Reduce supply chain expenses through our volume aggregation model and spend analyses

## INFORMATICS

Plan for the future with market and physician analyses in our data visualization platform

## INSURANCE

Be proactive about risk challenges by tapping into our broad array of products and services

## HUMAN CAPITAL PERFORMANCE

Support your human resources team with solutions that span the employment life cycle

# DISCOVER the RESOURCES

IHA offers a comprehensive portfolio of business resources to help hospitals, health systems and non-acute providers compete in today's ever-changing healthcare market.



## GROUP PURCHASING

We reduce healthcare supply chain expenses by combining national GPO benefits with the power of aggregation and advantages of regional contracting.

### ***What it means for you:***

- ▶ ***Lower costs*** through our extensive portfolio of more than 600 preferred pricing agreements
- ▶ ***Experienced client services team*** that analyzes your spend
- ▶ ***Non-acute provider program*** that matches hospital pricing
- ▶ ***Flexible model*** with two levels of participation
- ▶ ***Portfolio of contracts*** with regional suppliers

Independent hospitals, including small and rural hospitals, and non-acute providers can achieve top-tier pricing on supplies and equipment typically available only to larger health systems.

Our Group Purchasing members share best practices to reduce costs and improve their supply chain operation, allowing them to better support the caregivers and patients they serve.



## INFORMATICS

Our highly utilized COMPdata product provides insight to help you identify market and service line trends and perform physician analyses.

### ***What it means for you:***

- ▶ ***Accelerated data-driven solutions*** with our next generation data visualization platform—featuring interactive graphs, maps, datasets and dashboards
- ▶ ***Actionable knowledge*** through comparative market share, utilization, physician, quality, performance improvement and demographic data
- ▶ ***Enhanced tools*** to analyze service line trends, evaluate specific revenue code data, identify avoidable emergency department visits and more

## INSURANCE SOLUTIONS

With an array of products and services, we guide you in proactively addressing your specific risk challenges and your organization's needs.

### ***What it means for you:***

- ▶ ***Workers' compensation coverage*** and loss control services to support a safe work environment
- ▶ ***Professional and general liability insurance*** with strong risk management services to help you develop and enhance patient care
- ▶ ***Claims administration services*** to properly and effectively manage Workers' Compensation and Professional Liability claims for self-insured organizations
- ▶ ***Actuarial services*** that help you effectively manage your risk costs



## HUMAN CAPITAL PERFORMANCE

We help you meet the challenges of each stage of the employment life cycle.

### *What it means for you:*

- ▶ **Specialized support** for your hiring decisions so you can avoid loss in recruiting and training costs
- ▶ **Management training, statistical analyses and comparative data services** to help you control the cost of unemployment insurance
- ▶ **A suite of services** including pre-employment assessments, background verifications, executive coaching, unemployment administration and outplacement, and more
- ▶ **Supplemental staffing solutions and group benefit programs** from leading national companies aligned with IHA through our Strategic Partner Program

We strive to offer you competitive pricing and unmatched customer service that comes from our relentless focus on serving healthcare organizations.

**By choosing IHA, the return on your investment will extend well beyond the scope of the product you have purchased. Your investment will support IHA's mission and the work of our Policy and Advocacy teams, which makes IHA the most influential voice in Illinois healthcare.**



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